

## M&M PROFUTURE TRAINING

**PIC NUMBER:**  
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**E10025039**

Full legal name	M&M Profuture Training, S.L.
Full legal name (English)	M&M Profuture Training, S.L.
Acronym	M&M
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Type of Organization	Private Company - SME
Is the partner org. a public body?	NO
Is the partner org. a non-profit?	NO

## Presentation of the Organization

M&M is a **modern trainer and mobility provider** founded in 2014 whose staff has wide experience in managing and implementing training procedures and activities that give them enough skills and knowledge to develop the activities related to a wide range of projects.

Our mission is to **analyze the training needs for transfer professional skills to support individuals in their personal development** and to promote workers' and students' mobilities **to improve their training, experience and professionals profiles.**

Our work focuses on the connection between business needs, organizational plans and human resources management and we are constantly carrying out analysis in order to develop and improve companies and their staff.

M&M has a **huge network** that allows the company to be in contact with other companies, foreign partners, stakeholders, laboral market, consulting

companies, educational institutions and universities, experts, public administration, etc., and it works in close cooperation with all of them, which facilitates precise knowledge of the reality and direct contact with the target group of the project.

On the other hand, M&M has a **close professional relationship with different organizations**, such as incubators, business centres, social organizations and industrial networks and collaborates together to create and maintain employment through the promotion and implementation of high quality VET training, reskilling and qualification of the workforce.

M&M is **member** of the Chamber of Commerce of Barcelona, of the Observatory of Women Business and Economy, partner in the Network of Entrepreneur Women of Barcelona and Cornellà de Llobregat and collaborator of the Labora Program, led by the Local Institute of Social Services of the Barcelona local government and of the European Forum of Technical and Vocational Education and Training.

Therefore, our previous experiences gave us a unique insight of the practical aspects of implementing large scale co-funded projects and also provided us an extremely wide network of collaborating organizations from both Spain and all over the world.

Their staffs have actively participated and coordinated projects under different European programmes (Lifelong Learning, Erasmus +, Europe for Citizens, National, Autonomous and Local Calls...) and as a result of this experience in **national and international activities and projects**, they obtained the basis to participate, with a high level of quality and know-how in a wide range of projects.

Our participation in the projects mentioned below gave us also the opportunity to produce and collect a large number of innovative training tools and to improve several aspects of training methodologies that, added to our previous experience in vocational training, made us a highly qualified and experienced training provider.

We have developed a wide variety of teacher training during these years using **innovative methodologies and tools**. We have especially collaborated with primary, secondary and vocational schools all over the municipality of Barcelona and we have both organized courses and job shadowing to strengthen the interchange of good practices and improve the use of new methods in education and training.

M&M provides the following integrated **tailored services**:

1. Business consulting & support
2. Analysis of training needs

3. Pedagogical approach of training and development of educational models
4. Evaluation of learning processes
5. Promotion of workers' and students mobilities to improve their training, experience and profiles
6. Design and creation of learning units and didactic materials
7. Organizational support & production and transfer of innovation and know-how
8. Project planning, submission and management
9. Assistance in improving employment and initiatives (e.g. orientation) paying special attention to women, young people and other groups in social and labour exclusion risk.

M&M's staff, as mentioned above, has vast experience in the implementation of national and EU projects, with a specific focus on the Lifelong Learning and Erasmus + Programmes. They have implemented a large number of projects in many different fields and will therefore provide projects with their experience and know-how, by exploiting the methods and processes developed in these previous projects and further developing them to meet the specific needs of the specific projects and target groups.

As a training service provider, M&M organizes, manages and delivers high **quality specialized training for companies, local and other public authorities** which gives the company the tools to implement and manage high quality projects.

## European projects

Programme	Year	Project Number	Applicant/Beneficiary Organisation	Project's Name
Erasmus+, Key Action 2: Strategic Partnerships	2020	2020-1-TR01-KA204-094632	KUTAHYA DÜMLUPINAR UNIVERSITESI	Developing Innovative Approaches for the Social Integration of Female Migrants
Erasmus+, Key Action 2: Strategic Partnerships	2020	2020-1-UK01-KA201-079148	THE MIGHTY CREATIVES	Supporting Students Emotional Health, Well-being and Resilience in Times of Global Crisis
Erasmus+, Key Action 2: Strategic Partnerships	2020	2020-1-PT01-KA202-078592	ASSOCIACAO INTERCULTURAL AMIGOS DA MOBILIDADE	Bridging the gap of in-company trainers soft-skills competences in the VET sector
Erasmus+, Key Action	2020	2020-1-RO01-KA204-080204	FUNDATIA HEALTH ACTION OVERSEAS	My Career Matters!

2: Strategic Partnerships				
Erasmus+, Key Action 2: Strategic Partnerships	2020	2020-1-LT01-KA204-077916	Vsl Versli mama	Creativity, Resilience, Empowerment for Work' (CREW)
Erasmus+, Key Action 2: Strategic Partnerships	2020	2020-1-PL01-KA204-082094	Fundacja Edukacja i Media EduMedia	Active through education
Erasmus+, Key Action 2: Strategic Partnerships	2020	2020-1-BG01-KA202-079084	Modern Education Foundation	Survival Skills for Trainers of Apprentices in Initial VET
Erasmus+, Key Action 2: Strategic Partnerships	2019	2019-1-PL01-KA204-065528	FUNDACJA EDUKACJA I MEDIA	Digital inclusion of adults - let's learn from examples of good practices
Erasmus+, Key Action 2: Strategic Partnerships	2019	2019-1-FR01-KA202-063175	GIP-FTLV de BOURGOGNE	NEAR FOR EUROPE: "Experience for an Apprenticeship Reinforcement in Europe"
Erasmus+, Key Action 2: Strategic Partnerships	2019	2019-1-EL01-KA202-062475	ΣΥΝΔΕΣΜΟΣ ΜΕΛΩΝ ΓΥΝΑΙΚΕΙΩΝ ΣΩΜΑΤΕΙΩΝ ΗΡΑΚΛΕΙΟΥ ΚΑΙ Ν. ΗΡΑΚΛΕΙΟΥ	Free from Addiction, Safe from Abuse
Erasmus+, Key Action 2: Strategic Partnerships	2019	2019-1-TR01-KA204-077577	Kütahya Dumlupınar Üniversitesi	Digitised Education of Parents for Children Protection
Erasmus+, Key Action 2: Strategic Partnerships	2019	2019-1-PL01-KA204-065375	Euro-Idea Fundacja Społeczno-Kulturalna	Foster Social Inclusion
Erasmus+, Key Action 2: Strategic Partnerships	2019	2019-1-TR01-KA202-076838	Karabük Üniversitesi Safranbolu Meslek Yüksekokulu	International Synthesis Of Seafood Cooking And Presentation Methods
Erasmus+, Key Action 1: Staff Mobility	2019	2018-1-IT02-KA101-047211	Istituto Comprensivo Giuseppe Lombardo Radice	A scuola di accoglienza: percorsi formativi per l'inserimento degli alunni di recente immigrazione

Erasmus+, Key Action 1: Mobility	2019	2019-DE02-KA116- 005445	BBS Wirtschaft	-
Erasmus+, Key Action 1: Staff Mobility	2019	2019-1-BG01-KA101- 061740	Professional High School of Construction and Woodworking Engineer Nedio. Ranchev	Digital Classroom and Conflict Management
Students Mobility	2019	-	Sagitter Training Ltd	"I materiali ceramici in architettura e design",
Students Mobility	2019	PAJI/19/00599	Lycée Polyvalent Samuel De Champlain	PALOMA
Erasmus+, Key Action 1: Students Mobility	2019	2018-1-BG01-KA102- 047426	SiO Training EOOD	Better qualification- bEttEr SecuriTy (BEST)
Erasmus+, Key Action 1: Students Mobility	2018 2019	2018-1-PT01-KA102- 047134	Agrupamento de Escolas Henriques Nogueira	Torres Vedras na Europa III
Erasmus+, Key Action 1: Students Mobility	2019	2018-1-PT01-KA102- 046791	INSIGNARE - Associação de Ensino e Formação	M2iE - My Mobility in Europe
Erasmus+, Key Action 1: Students Mobility	2019	2018-1-TR01-KA102- 051239	Aksehir Ismet Inonu Vocational and Technical Anatolian High School, Konya	Our European Internship in Repair and Maintenance of Next Generation Motor Vehicles
Erasmus+, Key Action 1: Mobility	2018	2018-1-EL01-KA116- 047115	Epagelamtiko lykeio kato achaias Greece	Competences Development Perspective IV
Erasmus+, Key Action 1: Mobility	2018	2018-1-TR01-KA102- 049858	Sevgibagi ozel egitim meslek egitim merkezi	Avrupa Mutfagındayız
Student Mobility	2018	---	Lycée Eugenie Coton de Montreuil	PALOMA
Erasmus+, Key Action 1: Students Mobility	2018 2019	2017-1-PT01-KA102- 035282	COOPETAPE, Cooperativa de Ensino CRL	EUROMOB II – TOWARDS THE FUTURE

Erasmus+, Key Action 1: Staff Mobility	2017	2017-1-TR01-KA101- 038895	Mehmet Çelik Primary School	Transform your teaching style
Erasmus+, Key Action 1: Students Mobility	2017	2017-1-PT01-KA102- 035366	Escola das Virtudes - Cooperativa de Ensino Polivalente e Artístico, C.R.L. / Escola Artística e Profissional Árvore	Artes Visuais e Design Europeu em Mobilidade
Erasmus+, Key Action 1: Students Mobility	2017	2017-1-PT01-KA102- 035337	INSIGNARE - Associação de Ensino e Formação	SIMaEU – Students In Motion around European Union
Erasmus+, Key Action 1: Students Mobility	2017	2017-1-PT01-KA102- 035620"	Agrupamento de Escolas Henriques Nogueira	Torres Vedras in Europe I
Erasmus+, Key Action 1: Students Mobility	2017	2017-1-EL01-KA102- 035347	2 <sup>nd</sup> Patras School	INTELLIGENT TECHNOLOGIES: LIGHT FIDELITY (LI-FI), LIQUEFIED PETROLEUM GAS (LPG)
Erasmus+, Key Action 2: Strategic Partnerships	2017	2017-1-EL01-KA202- 036170	Union of Women Associations of Heraklion Prefecture, UWAH	"Development of "at a DISTance" Counselling Skills for professionals in the field of Counselling Women Victims of Domestic or Sexual Violence or Abuse – "DIS.CO"
Erasmus+, Key Action 1: Staff Mobility	2017	----	Various participants	Be a creative teacher: creativity and innovation in teaching and learning for a better classroom
Erasmus+, Key Action 1: Student Mobility	2016	2016-1-FR-KA-102- 022815	Lycée Jacquard in Oullins	ARCOMVAL
Erasmus+, Key Action	2016	2016-1-TR01-KA201- 034947	Dumlupinar University (DPU)	IMPROVING SOLUTIONS FOR STUDENT ABSENTEEISM (ISSA)

2: Strategic Partnerships				
Erasmus+, Key Action 2: Strategic Partnerships	2016	2016-1-NL01-KA202-022926	LearningCoach BV	Synergy in Learning & Cooperation
Erasmus+, Key Action 2: Strategic Partnerships	2016	2016-1-BG01-KA201-023640	2 СОУ"Акад. Емилиан Станев"	Training Programme for Future School Leaders (TrainLead)
Erasmus+, Key Action 2: Strategic Partnerships	2016	2016-1-FR01-KA204-024220	MITRA FRANCE	Exchange of teaching and learning strategies: media literacy in adult education
Erasmus+, Key Action 1: Student Mobility	2016	2016-1-PT01-KA102-022322	INSIGNARE - Associacao de Ensino e Formacao	I'm in Europe – INSIGNARE's Mobilities in Europe
Erasmus+, Key Action 1: Student Mobility	2016	2016-1-PT01-KA102-022569	Agrupamento de Escolas Henriques Nogueira	Torres Vedras in Europe
Erasmus+, Key Action 1: Student Mobility	2016	2016-1-IT01-KA102-005304	UNIVERSITA' DEGLI STUDI DI SIENA	Play for Inclusion
Erasmus+, Key Action 1: Staff Mobility	2016	----	Various Participants	Outdoor: learning by real experience
Erasmus+, Key Action 1: Staff Mobility	2016	2015-1-RO01-KA101-014619	Colegiul Tehnic "Gheorghe Cartianu" Piatra-Neamt	360° Early School Leaving

Erasmus+, Key Action 2: Strategic Partnerships	2015	2015-1-RO01-KA202- 015004	Asociatia Pentru Stiinta , Cultura, Ecologie , Tineret si Integrare Sociala - ASCETIS	Entrepreneurship for Rural Areas and Social Integration – Network for Guidance and Education- ERA+
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## What are the skills and expertise of key staff/persons

**Montserrat Renedo** has a degree in English Philology, a Postgraduate Certificate in Education (PGCE), a Diploma of Advanced Studies in Language and Literature teaching (PhD) and an Executive MBA.

As regards expertise in VET, she worked for more than 10 years in a very important organization in Spain, one of the main providers of technical vocational training in the country. She started working at the company as a teacher, then she became a training manager, after that, she worked as a project manager and during the last 4 years of her work in the company, she was the Director of the Department of Programmes and Projects. Therefore, she knows the reality of VET in Spain, from different perspectives.

When working as a training manager, she carried out different training needs analysis and she designed and implemented training plans in hundreds of



organizations, as well as in the 5 training centres that the company owned. She also worked in designing and implementing different training curricula, pedagogical materials, and accreditation processes.

When working as a Director and coordinator of the Department of Programs and Projects and as a project manager, she developed tasks of coordination, preparation, quality management, training coordination, implementation, monitoring and development of materials, training tools and reports.

And working as a teacher, it provided her real experience of the teaching world and ethnographic research.

She is currently the Director of Business Development of M&M Profuture Training and she is planning, organizing, directing, executing, supervising and evaluating services, especially the ones related to VET training, among others. She is also external evaluator and project consolidator of Erasmus + projects for the Spanish National Agency of EU projects, having one of the best work quality rates.

She has also experience in giving speeches/conferences. The most recent ones during this year: she was an honoured panellist and speaker in the World TVET Conference 2015 held in Malaysia with more than 1000 attendees and she was also the commencement speaker in the Graduation Ceremony of all Masters at the Facultat d'Economia i Empresa of the University of Barcelona (Spain).

**Monica Moreno** qualified with a degree in Pedagogy in 2002 is the Pedagogical Director in M&M with over twelve years experience in vocational education and training. Her experience covers a wide range of technical and pedagogical management issues related to training: design, intervention, analysis and planning.

In her previous roles was the director of human resources, project manager and coordinator of autonomous, national and international projects (management of project documents, quality, dissemination and development of the tasks in the project, participation in workshops and events related to the project, reporting project monitoring and preparation of intermediate and final project reports and technical and economic justification) and management of didactic production, teaching material and units of learning as a director of continuous and vocational training.

She was an external consultant and evaluator in the creation of the guide to accreditation and recognition of professional skills in the Graphic Arts Sector for the INCUAL (National Qualifications Institute).

On the practical side and as an experienced project manager and director, she has undertaken numerous focus groups and consultations for different trainings, calls and tenders.

**Anand Torrents** is a Gestalt therapist certified by the Institut Gestalt (Barcelona, 2015) and holds a degree in Philosophy (1994), issued by the UAB (Autonomous University of Barcelona). He has always worked in connection with education (formal and informal), both in his native Catalonia and abroad (India, USA,

etc.). Anand has been teaching at all levels of education: from primary school in charter schools of Barcelona - where he has been a tutor for fifth and sixth grade- to Private universities connected to the *Universitat de Girona* (University of Girona) where he has been Head of the Foreign Languages Department and a language teacher himself. He has also worked in online distance education as English language teacher (*Universitat Oberta de Catalunya*) and has been a trainer in multicultural education and in Outdoors pedagogy. Anand is interested in adult education and holds a Master's Degree in Psychopedagogy (2015, UB – *Universitat de Barcelona*). His research in the Master's degree was on the emotional dimension and prevention strategies and management of secondary students early school leaving. Anand is certified in Hatha Yoga, meditation and relaxation techniques (Bihar School of Yoga, 1995) and has got extensive experience as a Yoga teacher. He stresses the importance of professionals who work with people to be acquainted with basic relaxation techniques and always makes a point to offer these in his workshops with teachers and team leaders.